



Argenti

The Data & App Architects

Weighing Up the Digital Landscape

It's a difficult balancing act!



Understanding the *real* challenge

It's complicated (and getting it wrong hurts)...

McKinsey
& Company

- “On average, large IT projects run 45 percent over budget and 7 percent over time, while delivering 56 percent less value than predicted. Software projects run the highest risk of cost and schedule overruns” [McKinsey](#)

 **TELEHOUSE**

- Research by [Telehouse](#) suggests that 89% of organisations will require high-density, high-performance computer systems by 2030 to unlock the full potential of data
- 33% of IT decision-makers foresee integrating AI and data analytics as their biggest digital infrastructure challenge in ten years ([Telehouse](#))

Deloitte.

- According to [Deloitte](#), Chief Information Officers spend 10-20% of their budgets on resolving issues related to outdated systems.

IBM

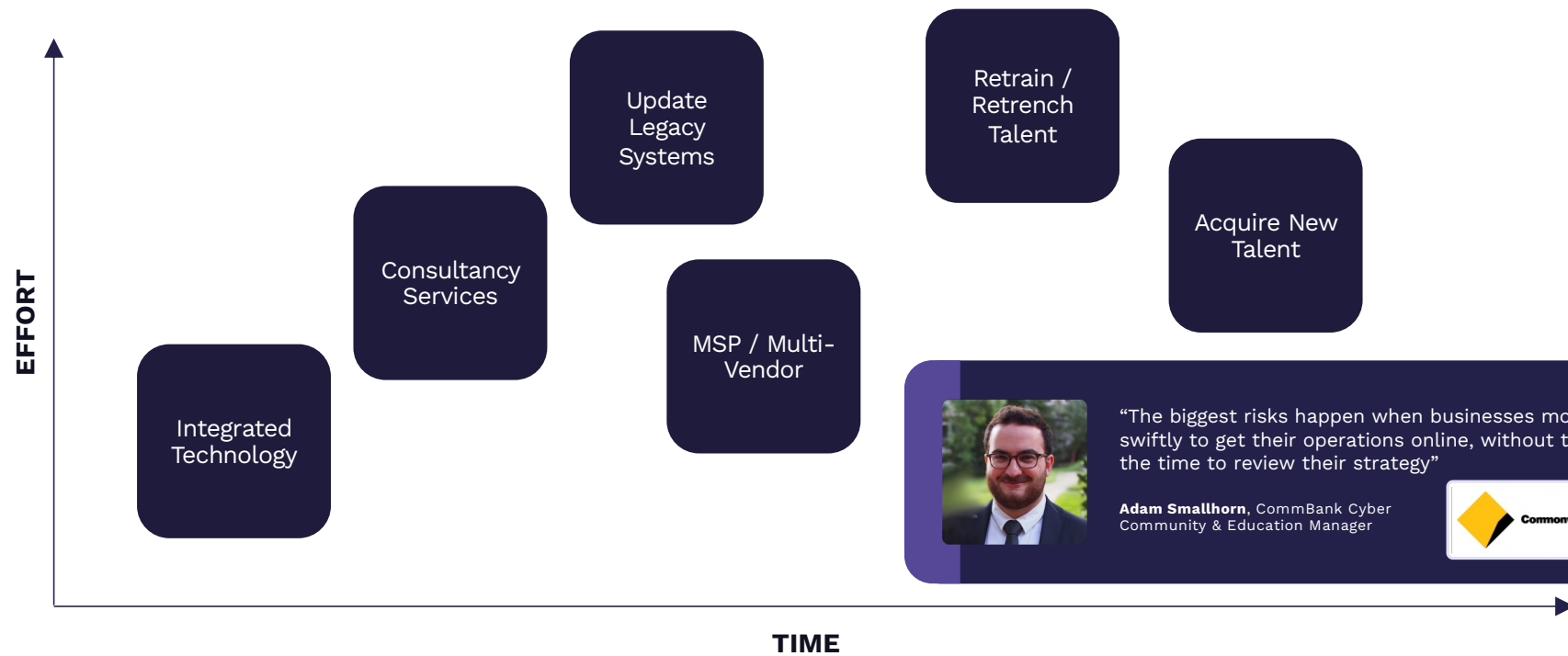
- The global average cost of a data breach in 2023 was \$4.45 million, a 15% increase since 2020 ([IBM](#))



RISK

COMPETITIVENESS

Current Enterprise isn't integrated

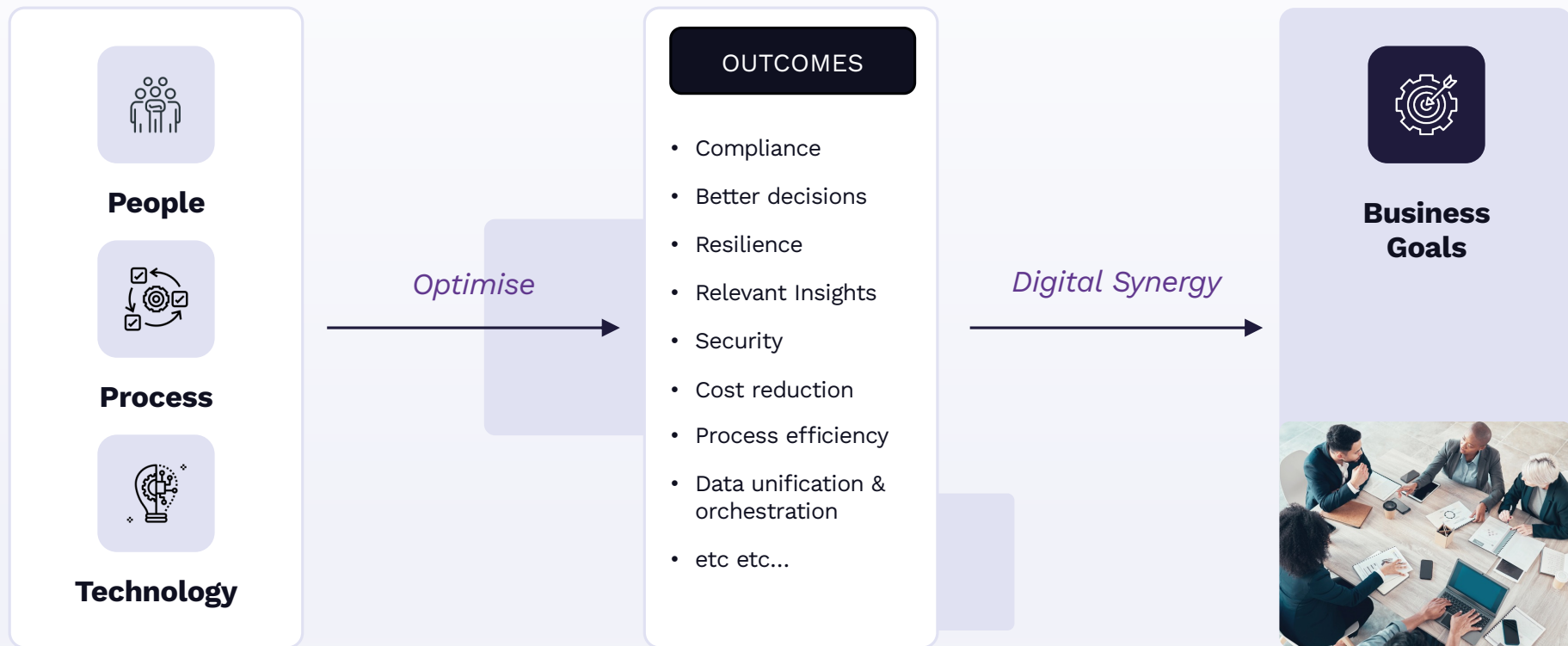


“The biggest risks happen when businesses move swiftly to get their operations online, without taking the time to review their strategy”

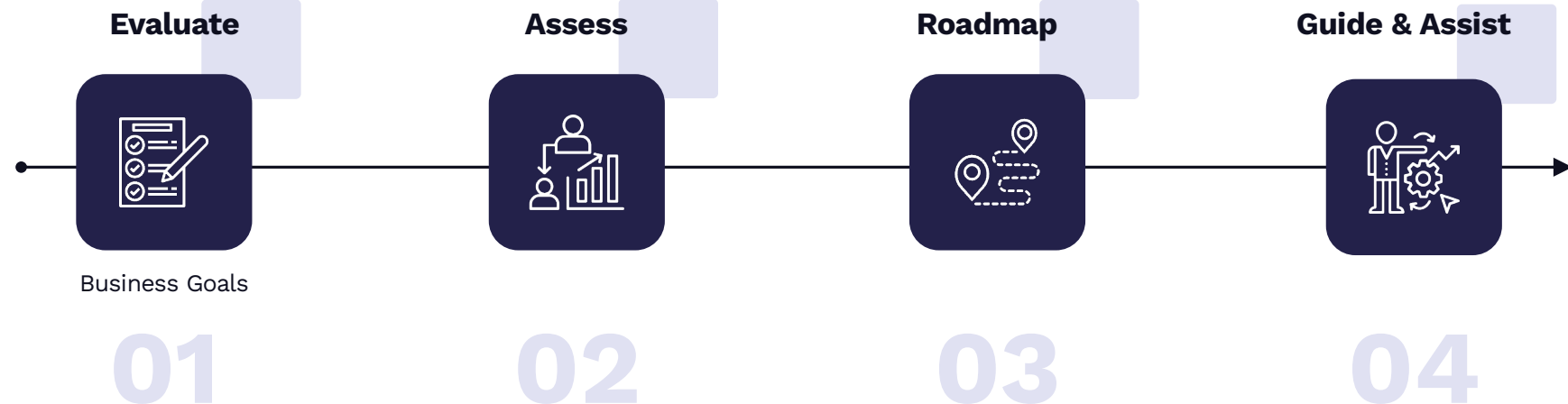
Adam Smallhorn, CommBank Cyber
Community & Education Manager



Enterprise Unification: Do more with less!

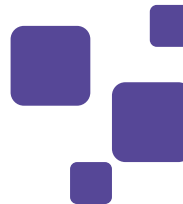


Your pathway to Digital Optimisation



Unlocking Your Business Value

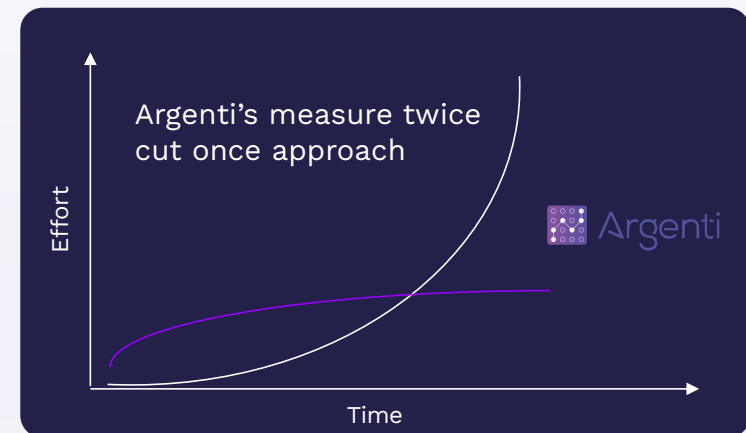
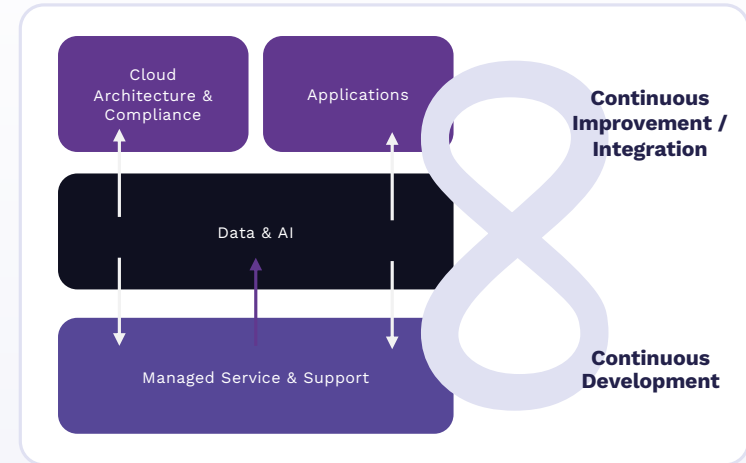
1. Understand the why. We're with you for the journey
2. Technologically unbiased. Business Outcome focused
3. Fundamental, first-principles approach
4. Fit for purpose strategy, do it once, do it right
5. Eliminate double handling, inefficiencies
6. Alignment with organisational objectives
7. Enhanced security
8. Risk mitigation



"CIOs need to go beyond thinking and talking about information as the new oil. Information has unique economic characteristics that render it potentially much more valuable to their business than any fossil fuel"

Douglas Laney, VP & Distinguished Analyst, [Gartner](#)

Gartner



Proven Success

Argenti have 13 years experience in the Australian market



"Argenti quickly understood our business here at FEDEX and delivered the results we needed"

Louis Tsirigotis, Manager, Information Technology, FEDEX EXPRESS



We helped Youth Law Australia with a 60% increase in clients helped



"One of the best, if not best partner we have ever worked with"

Michael Willett, Executive General Manager of Data, Governance & Technology, CoAct



"The standard at which you delivered became the standard we asked all our partners to deliver against."

Rita Gabrielle Falzon, VProgram Director, TabCorp



Education

We've got your **concerns covered** too



Get a roadmap within ~2 months



Broaden your insight with an external point of view



Solution costs to balance to your goals and budget



We guarantee you will be satisfied with recommended approach



We won't dump you after the first date



Assistance communicating and building internal business case



Your next steps towards **optimisation**



01

Review agreement



02

Set a start date



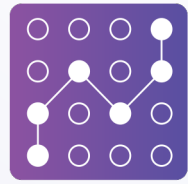
03

Begin initial discussions to understand business goals

Get Optimised! _____



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#solvecomplex